

Message Text

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PAGE 01 JOHANN 00650 231140Z
ACTION AF-08

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-08 /029 W
-----231156Z 053739 /14

R 230730Z MAR 77
FM AMCONSUL JOHANNESBURG
TO AMEMBASSY LILONGWE
INFO AMEMBASSY PRETORIA
SECSTATE WASHDC 5780
AMEMBASSY OTTAWA

LIMITED OFFICIAL USE JOHANNESBURG 0650

E.O. 11652: N/A
TAGS: EGEN, EFIN, BEXP, SF
SUBJECT: COMMERCIAL PROGRAM: ASSISTANCE TO US FIRM, GENERAL
ELECTRIC

REF: YOUR 404, 2) JOHANNESBURG 574

1. WE HAVE REPEATED REFTELS TO THE DEPARTMENT AND TO OTTAWA.
HIGHT MOST APPRECIATIVE SUMMARY YOURTEL.

2. FYI HE INFORMS US HE WILL RELAY SUMMARY YOURTEL AND
FOLLOWING DATA TO ERIE, PENNSYLVANIA WORKS OF GENERAL ELECTRIC
FROM WHICH COMPONENTS BEING IMPORTED INTO RSA FOR GOM PROJECT
OURTEL.

3. HIGHT SAYS THAT HE MET WITH GEDDES OF MALAWI RAILROADS
YESTERDAY WHO INFORMED HIM THAT CANADIAN MISSION (AS HE CALLS
IT) LEFT MALAWI MARCH 15 FOR RETURN TO OTTAWA VIA EUROPE.
HE SAYS HE LEARNED FROM GEDDES THAT CANADIANS HAVE FIRM
COMMITMENT NOW WITH GOM FOR CANADIANS TO SUPPLY FOUR (4)
LOCOMOTIVES AS PART OF THE AID PACKAGE REPORTED OURTEL. HE
SAYS THESE WILL BE USED IN THE LILONGWE-CIPADI ROADBED PROJECT.
HE UNDERSTANDS THAT TERMS, AS PART OF THE CANADIAN AID PACKAGE,
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ARE 50 YEARS FINANCING, WQP YEARS MORITURIUM AND NO INTEREST.

4. HIGHT SAYS THAT GEDDES INFORMED HIM THAT THE FIFTEEN LOCOMOTIVES
REPORTED OURTEL ARE STILL REQUIRED AND WILL BE USED ON THE
NEW LINE AS WELL AS ELSEWHERE ON THE MALAWIAN RAILROADS TO
UPGRADE SYSTEM.

5. HIGHT SEEMS TO HAVE CONFLICTING REPORT ON CANADIAN PROPOSALS AND/OR ACTIONS ON THE FIFTEEN LOCOMOTIVES. HE SAYS IT IS NOT CLEAR WHETHER CANADIANS WILL SEEK TO FINANCE, ON SOFT LOAN BASIS, (WHICH HE DOUBTS) ALL OR A PORTION OF THE FIFTEEN AND ASSUMES THE CANADIANS HAVE RETURNED TO OTTAWA TO THRASH THIS OUT. IN ANY EVENT, GE'S FINANCING PACKAGE IS AS FOLLOWS: GE IS FINANCING 10 PERCENT OF TENDER PRICE AS REQUIRED BY EXIMBANK; OF REMAINING 90 PERCENT, 65 PERCENT IS US ORIGIN COMPONENTS FOR WHICH GE OBTAINING US BANK FINANCING WITH EXIM SUPPORT; REMAINING 25 PERCENT IS BEING FINANCED UNDER SAG'S IDC PROGRAMS.

6. HIGHT MEETING WITH GEDDES END OF WEEK AND, IF FURTHER DATA FOLLOWS WE SHALL RELAY AS APPROPRIATE.
JOHNSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, REPORTS, FOREIGN ASSISTANCE, RAILROADS
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Retention: 0
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Review Content Flags:
Review Date: 21-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3026751
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL PROGRAM: ASSISTANCE TO US FIRM, GENERAL ELECTRIC
TAGS: EGEN, EFIN, BEXP, SF, CA
To: LILONGWE
Type: TE
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